

# RealOpen for buyers

## Find your house

RealOpen lets you buy any residential property, whether MLS-listed or an exclusive pocket listing.

## Verify your crypto assets

Use your crypto wallet to sign a message. You don't need to trade or transfer any funds.

## Create your offer

Your RealOpen agent helps you set contingencies, terms, and timing.

## Submit your offer

RealOpen turns your crypto offer into a strong, all-cash offer. Most RealOpen offers indicate a closing within 7 - 10 days, which puts your offer ahead of others.

Your RealOpen agent explains everything to the seller's agent.

## Enter escrow

Once your offer is accepted, we help to deliver the escrow deposit directly from your crypto holdings. This starts the typical escrow period.

## Close on the property

On the agreed-upon closing date, we help you transfer the remaining funds to close from your crypto holdings as cash. The closing proceeds as with any other closing.

## Costs

There are no additional buyer costs associated with a RealOpen transaction.

# RealOpen for sellers

## Listing your property

List your property on the MLS using any brokerage of your choice. Or, ask RealOpen about the benefits of an exclusive listing.

## Get cash offers

All RealOpen offers settle as all-cash closings. You'll never need to receive cryptocurrency.

## Accepting a RealOpen offer

When you accept a RealOpen offer, you get cash at closing, just as you would with an all-cash buyer.

There are no financing contingencies, and, better still, RealOpen provides iron-clad verification of buyer funds throughout the entire process. Because of this, most RealOpen offers close within 10 days or less.

## Why cryptocurrency?

Cryptocurrencies, also known as digital assets, are a store of monetary value. Most major financial institutions now offer digital asset services. The US Federal Reserve has recently issued a statement about the benefits of a government-backed cryptocurrency.

Over \$2 trillion of cryptocurrency exists worldwide, which is more than double from a year ago.

Accepting cryptocurrency expands your buyer pool.

## Risks

Cryptocurrencies fluctuate in value, even within a short escrow period.

RealOpen protects both buyers and sellers. We work with buyers to manage their holdings to reduce or eliminate this risk. The seller is protected in the unlikely event that the buyer is unable to fund the closing, since the seller receives the earnest deposit in this case.

## Costs

There are no additional seller costs associated with a RealOpen transaction.